

Thursday 27 June 2013

...es shows the way ... production



...tives from Siemens on a recent visit to the Dangote Group: From Left: Joseph Makoju, Special to the President/CEO, Dangote Group; Robert Verhey, Project Director, Siemens Industrial Turbo ... Sweden; Markus Tacke, Global CEO, Siemens Industrial Power; Aliko Dangote, President Dangote ... Michael Lakota, MD/CEO, Siemens Limited, Nigeria; Nasir Giwa, Head, Oil & Gas Siemens Limited ... Desakumar V.G. Edwin Group MD/CEO, Dangote Cement Plc

...an oil and gas ser-
...pany, what we want-
...is how to get what we
...these marginal field
...and not just at dif-
...products line which we
...en doing in the past
...ffer an integrated so-
...them.”
...and the company ac-
...reated the forum to
...its officials sit down
...the marginal field
...es and the IOCs and

these entities told the compa-
ny officers what they want to
achieve in a particular field,
and two years down the line,
they will say “this is what I
want to see. So we work with
them from the planning stage
to the production stage to
actualise what they want. So
that was the essence of this
event.”

Brownfield Rejuvenation
is very important to Nigeria,
it is important to them, (Mar-

ginal Field Operator) and the
company has at different level
the expertise to help them ac-
tualise what they are looking
for and we want to present it
to them on a single platform
and that is our stated goal in
this event.

The Baker Hughes boss is
not oblivious of the various
challenges that this would
pose but he said it not insur-
mountable. “Is obviously go-
ing to be difficult but it is not

impossible. Statutory, there
will be several obstacles. Our
contracting environment in
Nigeria is one, where you
might not be able to have a
bundle service solution.”

He said the world is rap-
idly changing, innovation is
part of the world, change is
part of the world, adding that
things would change some-
time in the future but that
what is important is that in
Baker Hughes believes in cus-
tomer market where it would
be able to show it customers
that it have these Technical-
Know-How and the ability to
do these jobs and get them
thinking.

“As we are now on a day-
to-day basis discussion with
them and have good interac-
tion with them then we will
begin to build a model that
they want to see. We will have
different model for different
customers. The question is -
are we talking to them at that
level?

I think we are, still talking
to them on a single product
line level not at the different
model for different custom-
ers level. And there is lot
of economic scale that we
can achieve with when we
talk to them about different
products at the same time.
So that is what we are look-
ing at right now.”

SPE to highlight Crude oil theft at its conference

FEMI ASU

Apparently concerned about the
growing menace of
crude oil theft which
has been bedeviling the Nige-
ria oil and gas industry over
the years, the Society of Petro-
leum Engineers (SPE) has de-
cided to give it the necessary
prominence in its forthcoming
conference 2013 Nigerian
Annual International Confer-
ence and Exhibition (NAICE)
as it provides world-class
opportunities for knowledge
sharing, capacity building,
networking and marketing of
products and technology.

NAICE, which is adjudged
as the leading oil and gas in-
dustry technical conference
in sub-Saharan Africa, is slated
to hold from Tuesday 30th
July - Thursday 1st August.

Osayande Igiehon, chair-
man, SPE Nigeria Council,
while addressing journalists
last week, said: “There will
also be two topical panel ses-
sions that will feature high
profile technocrats giving
their views on the current sta-
tus, challenges, progress and
solutions on two key topics
‘Human Capital Develop-
ment as Enabler to Grow Af-
rica’s Oil & Gas Production’
and ‘Crude Oil Theft: Impli-
cations for Nigeria and Pos-
sible Remedies’.

As you know, crude oil
theft has become one of the
biggest threats that the Nige-
rian onshore oil and gas in-
dustry is facing today; hence
SPE is elevating this subject
for attention, discussion, edu-
cation and building coalition
for resolution.”

The 2013 conference,
which is expected to be at-
tended by at least 1200 de-
legates, would focus on “To
Grow Africa’s Oil and Gas
Production: Required Policy,
Funding, Technology, Tech-
niques & Capabilities”, given
the aspirations of established,
emerging and prospective
African oil and gas producing

...hell to build \$5m jetty ...port implementation

...l) who came on
...visit to the Board in
...Bayelsa State.

...ny will be used for
...raw materials and
...products from the
...tonne pipe mill
...ed in the same pre-
...the Shell Gbara-
...ment and the Na-
...Power Plant.
...the structures of
...the project is

The construction of the
jetty is part of the wide ranging
industry support for the pilot
pipe mill and other develop-
mental initiatives of the Board,
the Executive Secretary said.

He explained that the pipe
mill will create over 1000 direct
jobs and several thousands of
indirect jobs for Nigerians as
well as provide an invaluable
platform for training Nigeri-

PEF warned on theft, damaging of Project Aquila RFID tags

The Petroleum Equali-
sation Fund has
raised alarm to draw
the attention of petro-
leum marketing companies
and truck owners involved in
the bridging and equalisation
schemes, that the Board has
noticed increasing cases of
theft and tampering with the
Project Aquila RFID tags af-
fixed to trucks.

It said its management has

for faster claims processing
and payments.

It therefore warned those
that engage in this practice
that anyone caught stealing
or tampering with the RFID
tags will be prosecuted and
punished to the full extent of
the law for economic crimes
among others. “Also, any mar-
keter indulging in this nefari-
ous act will be back-listed by
the Board, and reported to law